

COMPANY PROFILE



THE
POWER OF
GOOD ADVICE

HELLO,

J TRUST CONSULTING Indonesia is a consulting business established by the J Trust Group in Indonesia, following its banking and debt collection operations. The company commenced operations in June 2019.

LET'S GROW WITH US



Greetings

We sincerely appreciate your continued support and patronage.

J TRUST CONSULTING INDONESIA is a consulting firm established in 2019 as a new venture by the J Trust Group in Indonesia, following its banking and debt collection businesses.

Leveraging the know-how cultivated within the J Trust Group, together with our experience and network in Indonesia, we provide comprehensive services including support for companies entering the Indonesian market, M&A advisory services, Japanese interpretation and translation, and overseas talent consulting services related to foreign human resources in Japan.

The J Trust Group's guiding principles are embodied in the six letters of "J·T·R·U·S·T": Justice, Teamwork, Revolution, Uniqueness, Safety, and Thankfulness.

We strive to be individuals who act with fairness, innovation, uniqueness, and constant gratitude, responding to the voices of each stakeholder and providing them with peace of mind.

We believe this approach fosters relationships that support our customers' enriched lives and bright futures, ultimately energizing the world.

President and Representative Director
Takeshi Ikeda



J T R U S T

•Justice •Teamwork •Revolution •Uniqueness •Safety •Thankfulness



Interpreting and Translation Consulting

Our interpreters and translators, with extensive experience in Indonesian business and deep expertise in financial services, provide specialized interpretation and translation services in Japanese, English, Indonesian, and Korean in specialized fields such as finance, economics, corporate finance, and accounting.



Labor & Legal Consulting

Our labor consulting professionals analyze Indonesian labor laws and court precedents, address a broad range of labor and employment issues, and provide effective solutions to challenges faced by client companies. We also offer support and advisory services for civil and criminal litigation involving Japanese companies, in collaboration with Indonesian attorneys.



CRM Consulting

We support strategic planning and operational transformation across marketing, sales, and customer service functions, including the implementation of related systems, marketing analysis based on customer strategies such as optimal customer segmentation, and initiatives to enhance customer satisfaction.



FAS Consulting

In finance-related matters, we support the resolution of a wide range of management challenges and contribute to the enhancement of corporate value. In addition to expert management support and M&A advisory services, we provide comprehensive consulting services for initial public offerings (IPOs).



Overseas Expansion Support Consulting

Leveraging the strengths of the J Trust Group, which operates in Indonesia, we provide comprehensive support for overseas expansion into Indonesia. This includes everything from pre-entry research, investment, and M&A strategy development to post-entry company establishment, fundraising, fund management, labor and legal issues, local partnership formation, and talent support.



Overseas Talent Consulting

Addressing labor shortages in regional Japanese companies due to declining birthrates and aging populations, we leverage the global network of the J Trust Group and its business operations in Indonesia to facilitate the utilization of overseas talent. We partner with an Indonesian government-certified sending agency that provides Japanese language training required for employment in Japan, cultural and lifestyle education, and industry-specific practical training to meet the demand for overseas talent in Japan.

We currently need the best talents

Achievements

CRM, FAS, and Overseas Expansion Support Consulting

• As an advisor to Badan Bank Tanah, an Indonesian government agency, we have entered into a basic agreement under which we are exclusively mandated to introduce and support Japanese investors investing in Indonesia's new capital city, Nusantara. In addition, we have signed a Memorandum of Understanding (MOU) with the Indonesian subsidiary of Japan M&A Center to facilitate swift and optimal M&A matching. We have also entered into consulting agreements related to CRM and FAS services with over 40 domestic and international corporations and financial institutions. Furthermore, we are supporting the market entry of more than 30 companies planning to expand into Indonesia, including regional Japanese banks.

2024年(令和6年)6月27日(木)

The Daily NNA インドネシア版【Indonesia Edition】 第06692号[5]

【インドネシア—金融】

Jトラスト、新首都投資促進で土地銀と協力

金融事業を手がけるJトラスト（東京都渋谷区）の子会社バンクJトラスト・インドネシアとJトラスト・コンサルティング・インドネシアは26日、インドネシアの土地銀行機構（バダナン・バンク・タナ）と、東カリマタン州で整備中の新首都「ヌサンタラ」のエコシティープロジェクトへの日系企業の投資促進で協力すると発表した。3者は同日、協力に向けた基本合意書を締結した。

ヌサンタラのエコシティープロジェクトは、重要人物（VIP）や超重要人物（VVIP）用の空港があるエリアに位置し、総面積は約4,162ヘクタール。うち、約1,016ヘクタールの土地を土地銀行機構が管理しており、産業や物流、住宅、商業エリアなどを開発していく計画。3者の協力によって、日系企業による同エリアへの投資を促進していく。

具体的には、Jトラスト・コンサルティング・インドネシアは、土地銀行機構のアドバイザーとして、同機構が管理する土地での開発・投資の誘致を、日系企業に対して行う。土地銀行機構は、投資を決めた日系企業（インドネシアの現地法人）に対して土地の建設権（HGB）を付与する。バンクJトラスト・インドネシアは日系企業に融資し、投資をサポートする。同枠組みは、新首都エリアのほか、企業からの需要があれば土地銀行機構が管理する別の土地でも行う。

土地銀行機構は、インドネシア政府によって2021年に設立された、土地の取得や管理などを行う特別機関。Jトラスト・コンサルティング・インドネシアの池田武士社長は、NNAに対して、土地銀行機構との協力によって、土地問題を心配することのない、安心した投資環境が提供できると述べた。

土地銀行機構のバルマン長官によると、同機構が海外企業とこうした協力スキームを組むのは初めてという。バルマン氏はインドネシア政府の日系企業への信頼は厚く、この協力によって新首都エリアでの日系企業による開発が加速することを期待したいと述べた。



東カリマタン州で整備中の新首都「ヌサンタラ」のエコシティープロジェクトなど土地銀行機構が管理する土地への日系企業の投資促進を協力することで、基本合意書を締結したJトラスト・コンサルティング・インドネシアの池田社長（左から4人目）や土地銀行機構のバルマン長官（同左5人目）＝26日、ジャカルタ特別市（NNA撮影）

June 27, 2024, The Daily NNA Indonesia

M & A 支援で覚書締結

JTCIとNMAI、連携強化へ

Jトラストコンサルティング・インドネシア（JTCI）と、日本M & Aセンター（NMAI）は、代表・池田武士と、日本M & Aセンター・インドネシア（NMAI）代表・河田航佑は18日、M & Aサービスに関する覚書（MOU）を締結した。両社は今後、案件情報の共有や相互紹介を通じて、インドネシア市場におけるクロスボーダーM & A支援を強化する。

JTCIは、Jトラストグループがインドネシアで展開する銀行・債権回収事業に続く新規事業として2019年に設立。現地進出企業の買収・売却、事業譲渡、資本提携などを手助けする。M & Aコンサルティングを手がけている。

一方、NMAIは2019年に駐在員事務所を開設し、25年7月に現地法人化。インドネシア国内の日本M & Aセンター・ホールディングス代表取締役社長三宅卓氏（左）とJトラスト・コンサルティング・インドネシア経営コンサルタント・田嶋一史氏（右）が握手している。

渡案件の受託や営業活動を本格化させており、日本・インドネシア間を中心としたASEAN域内の成約件数拡大を目指している。

両社は「ネットワークを融合させることで、より迅速かつ的確なマッチングを実現し、クライアント企業の成長に貢献したい」としており、今後の協業を通じてインドネシアにおけるM & A市場の活性化を図る構えだ。

November 24, 2025, The Daily Jakarta Shimbun

Overseas Talent Consulting

• We provide consultation on overseas talent through regional banks in Japan to address labor challenges arising from declining birthrates and an aging population faced by regional companies. J Trust Consulting works in collaboration with Indonesian government-certified sending organizations that provide Japanese language education required for employment in Japan, as well as cultural and lifestyle education and industry-specific practical training, to meet domestic demand for overseas talent. In addition, J Trust Consulting also introduces job openings from regional banks to its partner sending organizations, leveraging the J Trust Group's network.



Interpretation and Translation Consulting

• Experienced Japanese and Korean language interpreters and translators with deep expertise in the financial industry, holding Japanese Language Proficiency Test (JLPT) N1 and Korean Proficiency Test (TOPIK) Level 6 certifications, have annually provided more than 13,000 hours of interpretation and over 50,000 pages (A4 equivalent) of translation services to corporations and financial institutions in Indonesia, as well as Japan-based companies planning to expand into Indonesia.

LET'S GROW WITH US

<https://jtci.co.id>

Company Overview: Group and Affiliates Introduction

Company Name	PT J TRUST CONSULTING INDONESIA
Address	Sahid Sudirman Center Building, 33rd Floor Jl. Jenderal Sudirman No. 86 Jakarta Central Jakarta 10220, Indonesia
Established	June 26, 2019
Capital	IDR 2.5 Billion
Business	Consulting Business
Executives	Son Chang Hyun (President Commissioner) Takeshi Ikeda (President Director) Ryo Nagahama (Director) Isao Kawakami (Director)
Shareholder	J Trust Co., Ltd. 96.0% J Sync Co., Ltd. 4.0%



The J Trust Group is a comprehensive financial group with deep experience and know-how across Japanese financial services, Korean financial services, Southeast Asian financial services, as well as real estate and investment businesses.



J TRUST

Tokyo Stock Exchange
(Stock Code: 8508)
Holding Business

Japan Financial Business



日本保証
Credit Guarantee



Jトラスト グローバル証券
Securities



MIRAI株式会社
Individual Credit Mediation

PARTIR
Loan Collection



Nexus Card
Credit Card

Korea Financial Business



JT 親愛貯蓄銀行
Banking (Korea)



JT 貯蓄銀行
Banking (Korea)

Southeast Asia Financial Services



J TRUST BANK
Banking (Indonesia)



J TRUST INVESTMENTS
Indonesia
Loan Collection

TA Asset
PT TurnAround Asset Indonesia
Loan Collection (Indonesia)



J TRUST CONSULTING
Indonesia
Consulting



J Trust Royal Bank
Banking (Cambodia)

Property Business



J-GRAND
Real Estate



gro-bels
Real Estate



LP ライブレント
Real Estate



グランド保証
Rent Guarantee

Investment and Other Business



J TRUST ASIA
Investment (Singapore)



J SYNC
System Development

Affiliated Company



KeyHolder
Holding Business



Through the practice of our corporate philosophy and the pursuit of corporate governance, we aim to be a trusted company that coexists with society by engaging sincerely with all stakeholders and conducting balanced business activities.

Through cultural exchanges with local communities and support for sports, we contribute to regional revitalization and youth development.



October 2023 JTrust Group Participates in Climate Action



CONTACT



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Visit our
homepage



<https://jtci.co.id>